

SANIDHYA BALSARAF

MSc Management (UK) | HR, Management Trainee & Strategy | Mumbai / Pune

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PROFESSIONAL SUMMARY

Mumbai-born MSc Management graduate (University of Leeds, UK — Merit) returning to India with international education and **two years of hands-on UK work experience**. Dissertation specialist in job design and employee engagement, combining an HR-focused academic foundation with real-world experience leading teams, coordinating operations, and delivering under pressure. A disciplined, internationally competitive individual (India-level karate athlete) seeking an **HR, Management Trainee, Project Management, or Strategic Planning** role with a forward-thinking organisation in the Mumbai–Pune corridor.

EDUCATION

MSc Management — Merit • University of Leeds, United Kingdom Sep 2023 – Sep 2024

- Dissertation on the Impact of Job Design on Job Satisfaction of Gen Z employees — primary research directly relevant to HR strategy, engagement, and workforce design
- Led a cross-functional team through a competitive Business Simulation, owning strategy across sales, finance, and operations; further modules in Supply Chain and CSR & Sustainability

BMS — Bachelor of Management Studies • University of Mumbai, India 2019 – May 2022 • CGPA 9.23 / 10

- Dissertation: Analysis of Marketing Strategies of Amazon. Qualified MAH-MBA-CET (81.3 percentile) and NMAT (80+ percentile)

WORK EXPERIENCE (UNITED KINGDOM)

PEOPLE, SERVICE & TEAM COORDINATION

Bartender • Arc Inspirations Sep 2024 – Jun 2025 • Leeds, UK

- Coordinated and coached a front-line team through high-pressure peak trading, allocating people and resources to consistently meet service targets
- Built lasting customer relationships and resolved conflicts in real time — developing the interpersonal and people-management instincts core to HR and management roles

Kiosk Staff • Leeds United FC Mar 2024 – Aug 2024 • Leeds, UK

- Delivered fast, accurate service on match-days at a Premier League club, working within a structured, high-volume operational team

OPERATIONS & LOGISTICS (FIXED-TERM PLACEMENTS WHILE JOB-SEEKING)

Warehouse Operative • GXO • Premier Farnell (Avnet) • Next Distribution Jul 2025 – Jun 2026 • Leeds, UK

- A full year of continuous, target-driven work across three major UK distribution operations — exceeding productivity targets, managing real-time inventory, and adapting rapidly across sites and systems

CORE COMPETENCIES

HR & People: Job design & engagement, workforce research, coaching, conflict resolution, stakeholder management, cross-cultural communication

Management & Strategy: Project coordination, strategic planning, business simulation, decision-making under pressure, team leadership

Technical: Microsoft Excel (MOS Certified), PowerPoint, Word; Google Digital Marketing; Project Management Fundamentals (IBM)

Languages: English — Fluent (IELTS 7.0) | Hindi — Native | Marathi — Native

ACHIEVEMENTS & LEADERSHIP

- **Represented India internationally in karate** (2× Bronze, South Asia Championship) and won a State Gold — Black Belt with 5+ years organising, refereeing, and managing competitions
- **Based in Mumbai with strong local roots** (University of Mumbai alumnus); immediately available and fully settled in the Mumbai–Pune region